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**Lakshmi Tanuja Tammireddy**

Bay Area, California

**Certifications:**

**Salesforce Platform Developer 2** **Credential ID 21494846**

Issued date Sep 2020

**Salesforce Platform Developer 1** **Credential ID 18822289**

Issued date Jul 2018

**Professional Summary:**

• Nearly **5** years of experience in the IT industry as a Salesforce developer. Having extensive knowledge in implementing, customizing, and maintaining Salesforce solutions.

• Extensive experience in designing of custom objects, custom fields, custom page layouts, workflows, relationships, look - ups, dependent pick lists, and role-based page layouts, work-flow alerts, validation rules, approval processes, custom reports, custom tabs, report folders, designing Visual Force pages, lightning components, record types, formula fields and email generation according to application requirements.

• Experienced in **Sales, Service, Marketing and Health cloud, Partner community, Lead Management, Opportunity Management,** **Case Management and Deal Registration.**

• Hands on experience in implementing security and sharing rules at object, field, and record level for different users at different levels of organization. Also created various profiles and configured the permissions based on the organizational hierarchy.

• Experience in SFDC development using **Apex classes, Batch Apex, Triggers, Visual Force, SOQL, SOSL and Lightning components.**

• Experience in SFDC Integration (Bi-Directional data transfer) using Web Service and Apex Programming **(SOAP and REST)**.

• Experienced in use of **Standard and Custom controllers** of **Visualforce** in development of custom Salesforce pages as required by business requirements.

• Hands on experience in building processes using **Process Builder**in Salesforce.

• Involved in data migration and integration using **Apex Data Loader and Python** (to prevent data loss).

• Proficiency in SFDC administrative tasks like creating Profiles, Roles, Users, Page Layouts, e-mail services, Workflows, Reports, Dashboards, Approvals and Tasks.

• Worked with **Salesforce CPQ and Conga.**

**Skills:**

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| --- | --- |
| **Programming & Scripting Languages** | C, Python, Java, JavaScript |
| **Tools & Technologies** | Jenkins, Salesforce, Postman |
| **Salesforce Modules** | Service, Sales, Marketing, Community and Health Cloud |
| **Web & Database Technologies** | HTML, CSS, SQL |
| **Version Control** | Git, Microsoft Team Foundation |
| **Operating Systems** | Windows, Linux |

**Work Experience:**

**Software Development Engineer Intern (May 2022- Aug 2022)**

**Salesforce, USA**

• Joined Forecasting Content team in Sales Cloud organization to develop a web app to manage sales expectations (revenue based on the gross rollup of opportunities) and predict company’s sales cycle from pipeline to closed sales using Aura and LWC components

• Developed unit tests for UI components with Jest and automated tests using Selenium to improve test coverage

**Graduate co-op Engineer (Aug 2022 – Till Date)**

**Nokia, USA**

• Responsible for all aspects of System Integration from Solution design, Solution implementation, and testing.

• Technologies used: Kubernetes & Docker, Open stack & VMWare, Linux, Red Hat OS

**Lead Salesforce Developer (May 2020 - Dec 2020)**

**Neenopal** **Inc, Bangalore, India**

• Development of Salesforce REST Endpoints for 3rd party integrations.

• Migrated a project from classic version to lightning in salesforce.

• Performed Data Migration from legacy system to Salesforce using Data Loader and Python.

• After the client acquisition we have merge two existing salesforce project to one which includes data and meta data migration.

• Worked with marketing cloud and used conga to generate email attachments.

• Developed Lightning and aura components, Batch Apex classes, Opportunity Management and Deal Registration.

• Converted products to assets, an add-on to an existing contract, renew a deal and give the customers the best price of the client with special offers with steel bricks CPQ.

• Designed and implemented a project that raised system efficiency by 15% through identifying bottlenecks and redundant code blocks.

• Worked with Project Managers and architects as a technical consultant to make recommendations for efficient translation of business requirements to ensure that requirements can be met or suggest alternative approaches.

• Granted access to accounts based on the characteristics of the accounts by territory management which is an account sharing system to enables the company to structure your salesforce data and users the same way to structure sales territories of the client.

• Implemented the requirements on salesforce. Com platform and force.com ide plug-in using eclipse.

**Business Technology Analyst (April 2017 - April 2020)**

**Deloitte** **Consulting, Hyderabad, India**

• Participated in Agile development activities including sprint planning, stand-ups, retrospectives, and demos.

• Worked closely with business analysts and performed a detailed analysis of business and technical requirements and designed the solution by customizing various standard objects and custom objects of the salesforce.com.

• Developed, tested, and deployed several features on the production application.

• Develop, maintain, create, and improve validation rules, custom workflows, Visualforce pages, aura components, force create components, Apex customizations, custom objects, fields, and formulas.

• Worked on integration to perform bi-directional data transfer.

• Used JIRA as Agile tool and confluence as a content management tool.

• Worked in Partner community, Lead Management, Case Management.

• Proactively identified areas of improvement and functional gaps in Salesforce Applications

• Created apex rest web service methods to inbound calls to salesforce and supported response in json format.

• Managing end to end functionalities like web-to-lead, web-to-case, report generation, and design a solution using native salesforce functionality like web services API’s and visual force.

**Education:**

**Missouri University of Science and Technology, Rolla, MO**  Dec 2022

Master of Science in Computer Science

**Andhra University, India**  May 2016

Bachelor of Technology in Computer Science