RAKESH **PATANCHERU**

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OBJECTIVE

Looking forward to work with a well settled and highly professional organization, where I get an opportunity to explore and execute my skills and grab good career advancement through large efforts and innovative work techniques.

HIGHLIGHTS

* Time management skills
* Written and verbal communication skills
* Skilled multi-tasker
* Dedicated team player
* Positive attitude

WORK EXPERIENCE

**Organization : Confidential**

**Role : Business development Executive**

**Duration : Aug 2013 –Nov 2014**

**Responsibilities:**

* As a BDE (Business development Executive) was responsible for growth and profitability of the companies by marketing the candidates.
* Involved in full recruiting Life cycle.
* Marketing the candidates all over United State, applying various online marketing strategies.
* Good experience in marketing IT candidates of several technologies such as Java, .Net, SQL, Informatica, Cognos, Business Objects, ERP, Business analysts and QA etc.
* Successfully placed candidates of different technologies all over US.
* Good experience with Visa terms like H1B, EAD, Green Cards and Citizens.
* Well versed in working with all kinds of tax terms such as Corp 2 Corp, W2, 1099.
* Good experience in using social networking sites for marketing the candidates.
* Working with the Tier1 vendors.
* Expert in acquiring requirements.
* Act as a liaison between the Tier1 vendors and the candidates.
* Initially screening the candidates on different technologies.
* Consistent follow up with the Tier1 vendors.
* Worked on Master Service Agreements and Paper works/Purchase Orders.

EDUCATION

2010 **Bachelor of Engineering –** Mechanical

**Vasavi College of Engineering(Affiliated to Osmania University) –**Hyderabad, telangana state, INDIA

**Main Project**

“Speed control of CNC bench feed lathe using dc drive and stepper motor”

2006 **Intermediate Public Examination–**maths, physics and chemistry

**Sri Chaitanya Junior College–**Hyderabad, telangana state, INDIA

2004 **Secondary School Certificate**

**Nrupatunga High School–**Hyderabad, telangana state, INDIA

**\*References Available upon Request**