**Rohit Kumar Chalasani**

**Summary**

A team-oriented manager with customer service skills. Experience stepping into roles and quickly making positive changes to drive company success. Always adapting to new work environment and eager to learn new set of skills from every professional.

**Education**

**University of North Alabama** March 2020

**MBA**: **Project Management 3.25 *GPA***

Florence, AL

**Other Majors**

* • Management Information Systems.
* • Enterprise Resource Planning With SAP

**Gujarat Technological University** December 2016

**Bachelor of Engineering**: **Information Technology 3.3 *GPA***

Vadodara, Gujarat

**Experience**

**Graxcell Pharmaceuticals LLC.** July 2020 Till date

*Project Manager*

Bohemia, NY

* • Worked with Clients and Production to meet the new requirements in time.
* • Explored market for new Products and Clients.
* • Created and updated Inventory for old and new stock.
* • Managed distribution unit by maintaining and delivering multiple products as per Clients’ demand.
* • Performed a successful Audit by adapting to new environment.
* • Managed and coordinated with Quality Assurance team to maintain the quality of products.
* • Managed Labelling and Packing of products before dispatching.

**Hi-tech Groceries** July 2019 to April 2020

*Store Manager* Florence, AL

* • Resolved customer problems by investigating issues, answering questions, and building rapport.
* • Maintained daily record of all transactions.
* • Inventory management.

**Compass Group LLC** August 2018 to May 2019

*Assistant Store Manager* Florence, AL

* • Trained new employees and managed them to achieve daily goals at work.
* • Assisted in overall day-to-day operations of store, including continuous development of effective store associates to achieve desired sales and results.

**CADD center** July 2016 to December 2017

*Marketing Executive* Vadodara, Gujarat

* • Recommended product changes to enhance customer interest.
* • Strategized approaches to meet objectives and capitalize on emerging opportunities.

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| **Research Papers Title**  | **Objective**  |
| Adaption of Artificial intelligence in healthcare.  | To identify advancements made in healthcare over the years and identifying the factors that is stopping healthcare industry to adapt to new changes.  |
| Best form of entry into international markets.  | Different methods a company could take to expand internationally. To help US based industries to identify the risks and advantages of entering a foreign country.  |
| The expansion of agile project management into other industries.  | To identify Agile method as a key business model and not just limited to its software model.  |
| How technology has been changing the way of manufacturing and interaction in the business world  | To identify how world has changed since the introduction of new technology in business. And its effects on workers.  |
| Theoretical reasons for the prevalence of virtual teams  | To identify the factors that made virtual teams more efficient and effective.  |
| Team research paper on virtual and global teams  | A team project where we had to identify the importance and preference to either virtual or global teams.  |
| Summarized multiple research papers based on Information systems and project management  | To breakdown multiple research papers to identify the purpose, methodology, findings/ conclusions, and implications to practice as well as critique them based on my understanding.  |
| Managers as scapegoats in soccer research paper  | To identify the possible misleading in management and using managers as scapegoats in any industry for their failure.  |
| Research paper on multiple analytical tools for strategic decision making  | Identifying multiple tools for strategic decision making.  |
| Research paper on leadership development  | To identify the importance of leadership management in companies.  |